

# **GLA University, Mathura**

## **Institute of Business Management**

### **XI Meeting of Board of Studies**

**Date: 24.07.2018**

#### **AGENDA**

- 11.1 Confirmation of the minutes of the X meeting of Board of Studies held on 05.08.2017.
- 11.2 Action taken on the minutes of the last meeting.
- 11.3 To consider & approve the course structure of MBA, MBA-LSCM, MBA-FMB under CBCS.
- 11.4 To consider & approve the syllabus for IV, V & VI Trimester of MBA - LSCM
- 11.5 To consider & approve syllabus for I, II & III Trimester of MBA-FMB.
- 11.6 To consider and approve the course structure of BBA, BBA(FB), BBA(H), B Com(H), B Com(H) Global Accounting (In association with CIMA) and BA(H) Economics under CBCS
- 11.7 To consider and approve the syllabus of I & II Semester of BBA, BBA(FB), BBA(H), B Com(H), B Com(H) Global Accounting (In association with CIMA) and BA(H) Economics under CBCS.
- 11.8 To consider and approve the syllabus of BBA(H) V & VI Semester
- 11.09: To consider and approve the modifications / revision in few subjects of Management (UG & PG) Programme
- 11.10: To consider & approve the list of courses having focuses on Employability/Entrepreneurship/Skill Development
- 11.11: To approve the list of examiners for MBA, MBA - LSCM, MBA (FMB), BBA, BBA(FB), BBA(H), B Com(H), B. Com (H) Global Accounting (In association with CIMA) and BA(H) Economics
- 11.12: Any other matter with permission of chair.



**Minutes of the XI meeting of the Board of Studies held on 24 July, 2018**

The 11<sup>th</sup> meeting of the Board of Studies of Institute of Business Management was held on 24 of July, 2018 at 10:30AM in Room No. B-006, Ground Floor – Academic Block V, GLA University.

The Chairman welcomed all the members of the Board of Studies.

The following were present in the meeting:

- |                              |                 |
|------------------------------|-----------------|
| 1. Prof. Siddharth Kaushik   | External Member |
| 2. Mr. Surjeet Singh Kainth  | External Member |
| 3. Dr. Ankit Talwar          | External Member |
| 4. Prof. Anurag Dikshit      | External Member |
| 5. Prof. Somesh Dhamija      | Member          |
| 6. Prof. Vikas Tripathi      | Member          |
| 7. Prof. Kanhaiya Singh      | Member          |
| 8. Prof. Aruna Dhamija       | Member          |
| 9. Dr. Utkal Khandelwal      | Member          |
| 10. Dr. Vivek Agrawal        | Member          |
| 11. Dr. Md. Junied Alam      | Member          |
| 12. Mr. Arun Kaushal         | Member          |
| 13. Dr. Mini Jain            | Member          |
| 14. Dr. Supriya Jain         | Member          |
| 15. Mrs. Aneesha Sharma      | Member          |
| 16. Ms. Tanushree Gupta      | Member          |
| 17. Mrs. Sucheta Agrawal     | Member          |
| 18. Ms. Shaifali Garg        | Member          |
| 19. Dr. Garima Sainger       | Member          |
| 20. Mr. Mahendra Pandey      | Member          |
| 21. Mr. Trilok Pratap Singh  | Member          |
| 22. Mr. Sanjeev Chauhan      | Member          |
| 23. Dr. Md. Pervej           | Member          |
| 24. Mr. Prateek Kumar Bansal | Member          |
| 25. Mr. Krishanveer Singh    | Member          |
| 26. Mr. Shashank Kathpal     | Member          |
| 27. Mr. Shiv Kumar Singh     | Member          |
| 28. Mr. Aniruddh Vijay       | Member          |
| 29. Mr. Ritesh Sharma        | Member          |
| 30. Dr. Kapil Bansal         | Member          |
| 31. Mr. Avnish Sharma        | Member          |
| 32. Mr. Seemant Kumar Yadav  | Member          |
| 33. Mr. Ashish Chaturvedi    | Member          |
| 34. Prof. A.M. Agrawal       | Chairman        |



The members discussed the agenda and following decisions were taken:

**Item No. 11.1: Confirmation of the minutes of the X meeting of Board of Studies held on 05.08.2017.**

The minutes were confirmed.

**Item No. 11.2: Action taken on the minutes of the last meeting.**

Members were apprised about action taken.

**Item No. 11.3: To consider & approve the course structure of MBA, MBA-LSCM, MBA-FMB under CBCS.**

The course structure was approved. Annexure - II

**Item No. 11.4: To consider & approve the syllabus for IV, V & VI Trimester of MBA – LSCM**

Board member approved syllabus of MBA-LSCM for IV to VI Trimester. Minor modifications have been added.

**Item No. 11.5: To consider & approve syllabus for I, II & III Trimester of MBA-FMB.**

Board member approved syllabus of MBA -FMB for I to III Trimester. Minor modifications have been added.

**Item No. 11.6: To consider and approve the course structure of BBA, BBA(FB), BBA(H), B Com(H), B Com(H)**

**Global Accounting (In association with CIMA) and BA(H) Economics under CBCS.**

The course structure was approved.

**Item No. 11.7: To consider and approve the syllabus of I & II Semester of BBA, BBA(FB), BBA(H), B Com(H), B**

**Com(H) Global Accounting (In association with CIMA) and BA(H) Economics under CBCS.**

The syllabus was approved. Annexure - I

**Item No. 11.8: To consider and approve the syllabus of BBA(H) V & VI Semester**

The syllabus was approved.

**Item No. 11.9: To consider and approve the modifications / revision in few subjects of Management (UG)**

**Programme.**

Based on the feedback received from various stakeholders (Faculty, Employer, Students and Alumni) the revision/upgradation/modification in syllabus of existing courses in various programmes is proposed as follows:

Name of Programme	Name of the Courses under consideration for revision	No. of Courses under consideration for revision
BBA FB	Management of Business Ambiance & Etiquettes	5
	E-Business Management	
	Management Principles & Practices	
	Organizational Behavior & Culture	



B.com (H) With GA	Fundamentals of Management Accounting	1
B.A (H) Eco	Indian Economic Policy	1
MBA	Business Intelligence Data Visualisation Big Data Analytics Predictive Modeling Marketing Analytics Wealth Management	7
MBA LSCM	Legal Aspects of Business Management Concepts and Applications	2

The member considered and approved. Annexure - III

**Item No. 11.10 To consider & approve the list of courses having focuses on Employability/Entrepreneurship/Skill Development**

The members considered and approved the list of courses having focuses on Employability/Entrepreneurship/Skill Development in relevant programme.

Details enclosed as annexure IV

**Item No. 11.10: To approve the list of examiners for MBA, MBA – LSCM, MBA (FMB), BBA, BBA(FB), BBA(H), B Com(H), B Com(H) Global Accounting (In association with CIMA) and BA(H) Economics**

The confidential list was approved.

**Item No. 11.10: Any other matter with permission of chair.**

There was no other matter.

The meeting ended with thanks to chair.

Prof. Somesh Dhamija



Prof. Vikas Tripathi





## Annexure IV

Course Code	Course Name	course focused on Employability/Entrepreneurship/Skill Development
<b>B.COM (H)</b>		
BCMC0001	Essentials of Accounting	Skill Development
BCMC0002	Micro Economics	Skill Development
BCMC0003	Business Communication and Commercial Knowledge	Skill Development
BCMC0004	Business Organization & Management	Skill Development
BBAC0015	Fundamentals of Computers and Data Handling	Skill Development
BBAC0801	Practical on Computer Application	Skill Development
BCMC0005	Advanced Accounting	Skill Development
BCMC0006	Macro Economics	Skill Development
BMAS0251	Commercial Statistics	Skill Development
BAL00103	Patent and Copyright Law	Employability
BAL00105	Mercantile Law	Employability
BCHS0102	Environmental Studies	Employability
BCMC0800	Practical on Computer Applications in Accounting	Employability
BCH3001	Corporate Accounting – I	Employability
BCH3002	Taxation Laws & Practices – I	Skill Development
BCH3003	Mercantile Law	Skill Development
BCH3004	Management Accounting	Skill Development
BBA3002	Human Resource Management	Skill Development
AHE3082	Soft Skills & Personality Development	Skill Development
BCH3099	General Proficiency	Skill Development
BCH4001	Corporate Accounting – II	Skill Development
BCH4002	Taxation Laws & Practices – II	Skill Development
BCH4003	Corporate Law	Skill Development
BCH4004	Business & Economic Environment	Skill Development
BBA4001	Business Ethics & Values	Skill Development
AHE4082	Professional Communication & Behavioral Grooming	Entrepreneurship
BCH4099	General Proficiency	Entrepreneurship
BCH5001	Financial Management	Entrepreneurship
BCH5002	Cost Accounting	Skill Development
BCH5003	Management of Financial Institutions & Services	Skill Development
BCH5004	Principles & Practices of Banking & Insurance	Employability
BCH5005	Entrepreneurship & Small Business Management	Entrepreneurship
BCH5099	General Proficiency	Entrepreneurship





BCH6001	Working Capital Management	Skill Development
BCH6002	Investment Management	Skill Development
BCH6003	Auditing	Skill Development
BCH6004	E-Commerce	Skill Development
BCH6005	International Trade	Entrepreneurship
BCH6099	General Proficiency	Skill Development
<b>BBA</b>		
BBAC0001	Management Concepts & Practices	Skill Development
BBAC0002	Fundamentals of Accounting	Skill Development
BBAC0003	Managerial Economics	Skill Development
BMAS0201	Business Mathematics	Skill Development
BBAC0015	Fundamentals of Computer & Data Handling	Skill Development
BBAC0800	Business Acumen – I	Skill Development
BBAC0004	Organizational Behaviour	Skill Development
BBAC0005	Management Accounting	Skill Development
BMAS0202	Business Statistics	Skill Development
BELO1010	Business Ethics & Values	Employability
BELO0011	Remedial English	Employability
BBAC0801	Practical on Computer Application	Employability
BBAC0802	Business Acumen – II	Employability
BBA3001	Marketing Management	Employability
BBA3002	Human Resource Management	Skill Development
BBA3003	Entrepreneurship Development	Skill Development
BBA3004	Financial Management	Skill Development
BBA3005	Fundamentals of Banking and Insurance	Skill Development
BBA3106	Legal & Regulatory Framework of Business	Skill Development
AHE3082	Soft Skills & Personality Development	Skill Development
BBA3099	General Proficiency	Skill Development
BBA4001	Business Ethics & Values	Skill Development
BBA4002	Business Research	Skill Development
BBA4003	Consumer Behaviour	Skill Development
BBA4004	Production & Operations Management	Skill Development
BBA4005	Company Laws	Entrepreneurship
BCA4070	Management Information System	Entrepreneurship
AHE4082	Professional Communication & Behavioral Grooming	Entrepreneurship
BBA4099	General Proficiency	Skill Development
BBA5001	International Business Management	Skill Development
BBA5099	General Proficiency	Employability
BBA6001	Corporate Strategic Management	Entrepreneurship
BBA6099	General Proficiency	Entrepreneurship
BBA5010	Training & Development	Skill Development
BBA5011	Industrial Relations	Skill Development
BBA5012	Group Dynamics & Team Building	Skill Development





BBA5013	Compensation & Reward Management	Skill Development
BBA5020	Sales & Distribution Management	Entrepreneurship
BBA5021	Rural Marketing	Skill Development
BBA5022	International Marketing	Skill Development
BBA5023	Advertising Management	Employability
BBA5030	International Financial Management	Employability
BBA5031	Management of Financial Institutions & Services	Employability
BBA5032	Cost Accounting for Business Managers	Employability
BBA5033	Working Capital Management	Employability
BBA5040	Managing Small & Family Business	Employability
BBA5041	Project Planning & Management	Entrepreneurship
BBA5042	e-Business	Entrepreneurship
BBA5043	Modern Office Management	Skill Development
BBA5050	Principles and Practices of Life Insurance	Skill Development
BBA5151	Functional Aspects of Banking	Skill Development
BBA5052	Insurance Laws and Environment	Skill Development
BBA5053	e-Banking	Entrepreneurship
BBA6010	Negotiation & Counseling	Skill Development
BBA6011	International Human Resource Management	Skill Development
BBA6012	Leadership Skills & Change Management	Entrepreneurship
BBA6013	Labour Laws	Entrepreneurship
BBA6020	Marketing of Services	Skill Development
BBA6021	Retail Management	Skill Development
BBA6022	Product & Brand Management	Skill Development
BBA6023	Customer Relationship Management	Skill Development
BBA6030	Investment Management	Entrepreneurship
BBA6031	Taxation Laws	Skill Development
BBA6032	Personal Financial Planning	Skill Development
BBA6033	Corporate Accounting	Employability
BBA6040	Creativity & Innovation	Employability
BBA6041	Materials Management	Skill Development
BBA6042	Social Responsibility of Business	Skill Development
BBA6043	Export Procedure and Documentation	Skill Development
BBA6050	Principles and Practices of General Insurance	Skill Development
BBA6051	Banking Laws & Environment	Entrepreneurship
BBA6052	Marketing of Financial Products and Services	Employability
BBA6053	Management of Commercial Bank	Employability
<b>BBA FB</b>		
BFBC0001	Economics for Managers	Employability
BFBC0002	Quantitative Aspects of Business	Entrepreneurship
BFBC0003	Business Organization	Employability





BCMC0003	Business Communication and Commercial Knowledge	Skill Development
BBAC0002	Fundamentals of Accounting	Skill Development
BFBC0800	Practical on Technological Aspects of Business	Skill Development
BFBC0801	Business Wisdom-I	Skill Development
BFBC0004	Analysis & Design of Business System	Skill Development
BFBC0005	Accounting for Managers	Entrepreneurship
BFBC0006	Management Principles & Practices	Skill Development
BFBC0007	Organisational Behaviour & Culture	Employability
BELO1010	Business Ethics & Values	Entrepreneurship
BELO0011	Remedial English	Entrepreneurship
BCMC0800	Practical on Computer Application in Accounting	Skill Development
BFBC0802	Business Wisdom-II	Skill Development
BFB3001	Financial Management of Business	Skill Development
BFB3002	Entrepreneurship Development & Management of Family Business	Employability
BFB3003	Laws for Business Management	Entrepreneurship
BBA3001	Marketing Management	Employability
BBA3002	Human Resource Management	Employability
BFB3081	Business Wisdom-III	Skill Development
BFB3099	General Proficiency	Skill Development
BFB4001	Management of Business Ambiance & Etiquettes	Skill Development
BFB4002	E-Business Management	Skill Development
BFB4003	Banking & Insurance for Business	Entrepreneurship
BBA4001	Business Ethics & Values	Employability
BBA4003	Consumer Behaviour	Entrepreneurship
BFB4081	Business Wisdom-IV	Employability
BFB4099	General Proficiency	Skill Development
BFB5001	Managing Business Inventiveness & Advancement	Skill Development
BFB5002	Research Methodology for Business	Entrepreneurship
BBA5001	International Business Management	Employability
BBA6001	Corporate Strategic Management	Employability
BFB5081	Business Wisdom-V	Employability
BFB5082	Summer Training Project Presentation	Skill Development
BFB5099	General Proficiency	Skill Development
BFB6001	Management of Public Relations & Cross Cultural Issues	Skill Development
BFB6002	Business Operations Management	Employability
BFB6003	Management of Foreign Trade	Employability
BBA5011	Industrial Relations	Employability
BFB6081	Business Wisdom-VI	Employability
BFB6082	Practical on Development of Business Plan	Skill Development





BFB6099	General Proficiency	Skill Development
BBA (H)		
BBHC0001	Essentials of Management	Employability
BBHC0002	Economic Concepts & Practices	Employability
BFBC0002	Quantitative Aspects of Business	Skill Development
BBAC0002	Fundamentals of Accounting	Skill Development
BCHS0102	Environmental Studies	Employability
BBHC0800	Developing Competitive Edge - I	Skill Development
BBHC0801	Managerial Aptitude - I	Employability
BBHC0003	Organisation and Administration for Business	Skill Development
BBHC0004	Managing Equality & Diversity	Skill Development
BFBC0005	Accounting for Managers	Entrepreneurship
BBA00102	Human Values and Professional Ethics	Entrepreneurship
BELO0011	Remedial English	Entrepreneurship
BBAC0015	Fundamentals of Computers and Data Handling	Skill Development
BBHC0802	Developing Competitive Edge - II	Entrepreneurship
BBHC0803	Managerial Aptitude - II	Skill Development
BBH3001	Event Management	Employability
BBA3001	Marketing Management	Skill Development
BBA3002	Human Resource Management	Skill Development
BFB3001	Financial Management of Business	Employability
BFB3002	Entrepreneurship Development & Management of Family Business	Employability
BFB3003	Laws for Business Management	Skill Development
BBH3080	Developing Competitive Edge - III	Skill Development
BBH3081	Managerial Aptitude - III	Employability
BBH3099	General Proficiency	Skill Development
BBH4001	Hospitality Management	Employability
BBH4002	Rural Management	Skill Development
BBH4003	International Business	Skill Development
BBA4005	Company Laws	Entrepreneurship
BFB4003	Banking & Insurance for Business	Entrepreneurship
BBH4004	Mass Communication	Entrepreneurship
BBH4080	Developing Competitive Edge - IV	Skill Development
BBH4081	Managerial Aptitude - IV	Entrepreneurship
BBH4099	General Proficiency	Skill Development
BBH5001	Business Analytics & Research	Employability
BBH5080	Developing Competitive Edge - V	Skill Development
BBH5081	Managerial Aptitude - V	Skill Development
BBH5082	Summer Training Project Report & Presentation	Employability
BBH5099	General Proficiency	Employability
BBA6001	Business Policy and Strategic Management	Skill Development
BBH6080	Developing Competitive Edge - VI	Skill Development





BBH6081	Managerial Aptitude - VI	Employability
BBH6082	Research Project Report & Presentation	Skill Development
BBH6099	General Proficiency	Employability
BBA5010	Training & Development	Skill Development
BBA5011	Industrial Relations	Skill Development
BBA5012	Group Dynamics & Team Building	Entrepreneurship
BBA5013	Compensation & Reward Management	Entrepreneurship
BBA5020	Sales & Distribution Management	Entrepreneurship
BBA5021	Rural Marketing	Skill Development
BBA5022	International Marketing	Entrepreneurship
BBA5023	Advertising Management	Skill Development
BBA5030	International Financial Management	Employability
BBA5031	Management of Financial Institutions & Services	Skill Development
BBA5032	Cost Accounting for Business Managers	Skill Development
BBA5033	Working Capital Management	Employability
BBA5040	Managing Small & Family Business	Employability
BBA5041	Project Planning & Management	Skill Development
BBA5042	e-Business	Skill Development
BBA5043	Modern Office Management	Employability
BBA5050	Principles and Practices of Life Insurance	Skill Development
BBA5151	Functional Aspects of Banking	Employability
BBA5052	Insurance Laws and Environment	Skill Development
BBA5053	e-Banking	Skill Development
BBH5010	International Business Environment	Entrepreneurship
BBH5011	Management of International Trade	Entrepreneurship
BBH5012	International Treaties and Conventions	Entrepreneurship
BBH5013	International Logistics	Skill Development
BBH5020	Emerging Trends in Hospitality	Entrepreneurship
BBH5021	Legal & Social Practices in Hospitality	Skill Development
BBH5022	Hospitality Marketing & Sales	Employability
BBH5023	Strategic Hospitality Management	Skill Development
BBH5030	Event Management Planning	Skill Development
BBH5031	Event Production Process	Employability
BBH5032	Event Cost Accounting & Finance Management	Employability
BBH5033	Event Marketing & Sponsorship	Skill Development
BBA6010	Negotiation & Counseling	Skill Development
BBA6011	International Human Resource Management	Employability
BBA6012	Leadership Skills & Change Management	Skill Development
BBA6013	Labour Laws	Employability
BBA6020	Marketing of Services	Skill Development
BBA6021	Retail Management	Skill Development
BBA6022	Product & Brand Management	Entrepreneurship



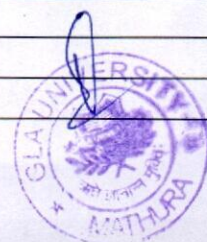


BBA6023	Customer Relationship Management	Entrepreneurship
BBA6030	Investment Management	Entrepreneurship
BBA6031	Taxation Laws	Skill Development
BBA6032	Personal Financial Planning	Entrepreneurship
BBA6033	Corporate Accounting	Skill Development
BBA6040	Creativity & Innovation	Employability
BBA6041	Materials Management	Skill Development
BBA6042	Social Responsibility of Business	Skill Development
BBA6043	Export Procedure and Documentation	Entrepreneurship
BBA6050	Principles and Practices of General Insurance	Entrepreneurship
BBA6051	Banking Laws & Environment	Entrepreneurship
BBA6052	Marketing of Financial Products and Services	Skill Development
BBA6053	Management of Commercial Bank	Entrepreneurship
BBH6010	Cross Cultural Issues in International Business	Skill Development
BBH6011	International Ethical and Legal Issues	Employability
BBH6012	International Marketing	Skill Development
BBH6013	International HR & Strategic Issues	Skill Development
BBH6020	Tourism & Travel Management	Entrepreneurship
BBH6021	Hotel & Catering Management	Entrepreneurship
BBH6022	Leisure Management	Skill Development
BBH6023	Health & Wellness Management	Entrepreneurship
BBH6030	Managing Special Events	Skill Development
BBH6031	Event Team & Crew Management	Employability
BBH6032	Event Resource Management	Skill Development
BBH6033	Event Hospitality & Media Management	Skill Development
<b>B.com (H) GA</b>		
BCCC0001	Principle and Practices of Accounting	Entrepreneurship
BCCC0002	Principles of Marketing	Entrepreneurship
BCCC0003	Business Economics and Commercial Knowledge	Entrepreneurship
BCCC0004	Fundamentals of Management Accounting	Skill Development
BBAC0015	Fundamentals of Computers and Data Handling	Entrepreneurship
BCCC0800	Practical on Computer Application in Commerce	Skill Development
BCCC0801	Commercial Aptitude - I	Employability
BCCC0005	Advanced Financial Accounting	Skill Development
BBHC0001	Essentials of Management	Skill Development
BMAS0251	Commercial Statistics	Entrepreneurship
BBA00103	Commercial Aspects of Information Technology	Entrepreneurship
BBA00104	Essentials of E-Commerce	Skill Development
BCHS0102	Environmental Studies	Entrepreneurship





BCCC0802	Accounting using Tally	Skill Development
BCCC0803	Commercial Aptitude - II	Employability
BA (H) Eco.		
BCMC0002	Micro Economics	Entrepreneurship
BAEC0001	Indian Economic Policy	Skill Development
BAEC0002	Fundamentals of Indian Economy-I	Entrepreneurship
BBHC0001	Essentials of Management	Skill Development
BAEC0800	Competitive Aptitude - I	Employability
BAEC0801	Practical on Economic Aspects - I	Skill Development
BCMC0006	Macro Economics	Skill Development
BMAS0251	Commercial Statistics	Entrepreneurship
BAEC0003	Fundamentals of Indian Economy-II	Entrepreneurship
BBAO0102	Human Values & Professional Ethics	Skill Development
BELO0011	Remedial English	Entrepreneurship
BAEC0802	Competitive Aptitude - II	Skill Development
BAEC0803	Practical on Economic Aspects - II	Employability
MBA Dual		
MBAC0006	Business Environment	Employability/Entrepreneurship
MBAC0007	Financial Accounting	Employability
MBAC0008	Micro Economics	Employability
MBAC0009	Principles and Practices of Management	Skill Development
MBAC0010	Quantitative Techniques	Skill Development
MBAC0011	Computer Applications in Management	Skill Development
MBAC0012	Managerial Aptitude - I	Skill Development
MBAC0013	Business Law	Employability/Entrepreneurship
MBAC0014	Macro Economics	Employability
MBAC0015	Cost and Management Accounting	Employability/Skill Development
MBAC0016	Organizational Behaviour	Employability/Entrepreneurship
MBAC0017	Research Methodology	Skill Development/Employability
MBAC0018	Business Statistics	Skill Development
MBAC0019	Managerial Aptitude - II	Skill Development
MBAC0020	Financial Management	Employability/Skill Development
MBAC0021	Human Resource Management	Employability/Entrepreneurship
MBAC0022	International Business Management	Employability/Entrepreneurship
MBAC0023	Operations Research	Employability/Skill Development
MBAC0024	Marketing Management	Employability
MBAC0025	Operations Management	Employability/Skill Development
MBAC0026	Business Analytics	Employability
MBAC0027	Fundamentals of Banking and Insurance	Employability
MBAC0028	Managerial Aptitude - III	Skill Development
MBAC0029	Strategic Management	Skill Development
MBAC0030	Supply Chain Management	Employability/Entrepreneurship
MBAJ001	Summer Training Report	Skill Development
MBAC0031	Managerial Aptitude - IV	Skill Development
MBAC0032	Corporate Governance and Business Ethics	Employability





MBAC0033	Project Management	Employability
MBAC0034	Managerial Aptitude – V	Skill Development
MBAC0035	Entrepreneurship Management	entrepreneurship/skill development
MBAC0036	Innovating for Sustainability	entrepreneurship/skill development
MBAJ0002	Research Project Report	Skill Development
MBAC0037	Managerial Aptitude - VI	Skill Development
MBAM0003	Business Communication	Skill Development
MBAM0004	Management Information Systems	Skill Development
MBAM0005	Technology and Innovation Management	Skill Development
MBAM0006	Disaster Management	Employability
MBAM0007	NGO and Development management	Employability/Entrepreneurship
MBAM0008	Sustainability Management	Skill Development
MBAE0001	Business to Business and E- Marketing	Employability
MBAE0002	Consumer Behaviour	Employability
MBAP0001	Product and Brand Management *	Employability
MBAP0002	Marketing Research*	Employability/skill development
MBAE0003	Sales and Distribution Management	Employability
MBAP0003	Advertising Management*	Employability/skill development
MBAE0004	Marketing of Services	Employability
MBAP0004	Training and Development*	Employability
MBAO0002	Leadership and Team Building	Skill Development
MBAE0005	Performance Management and Competency Mapping	Skill Development
MBAP0005	Industrial Relations and Trade Union*	Employability
MBAE0007	Managerial Counseling and Stress Management	Employability
MBAE0008	Conflict Management and Negotiation	Employability/skill development
MBAP0006	Organizational Development*	Employability
MBAE0009	Labour and Social Security Legislations	Employability/skill development
MBAE0010	Business Analysis and Valuation	Employability
MBAP0007	Investment and Portfolio Management*	Employability/Entrepreneurship
MBAE0011	Working Capital Management	Employability
MBAE0012	Financial Derivatives	Employability
MBAP0007	Management of Financial Services and Institutions*	Employability
MBAE0013	Tax Planning	Employability/Entrepreneurship
MBAE0014	International Financial Management	Employability
MBAE0015	Risk and Insurance Management	Employability/Entrepreneurship
MBAP0008	Wealth Management and Personal Financial Planning*	Employability/Entrepreneurship
MBAE0016	Global Business Environment	Employability
MBAP0009	International Trade*	Employability
MBAO0006	International Treaties and Conventions	Employability
MBAE0017	Global Strategic Management	Skill Development
MBAP0010	Export- Import Procedures and Documentation*	Employability/Entrepreneurship
MBAE0018	International Logistics	Employability/Entrepreneurship
MBAP0011	Cross Cultural Issues in International	Employability





	Management*	
MBAO0003	International and Strategic Dimensions of Human Resource	Skill Development
MBAE0019	International Marketing	Employability
MBAP0012	Business Intelligence and Data Mining*	Employability/Entrepreneurship
MBAO0007	Database Management System	Skill Development
MBAE0020	Internet Programming and Visual Basics	Skill Development
MBAP0013	E-Business*	Employability/Entrepreneurship
MBAE0021	Strategic Information System Planning	Skill Development
MBAE0022	System Analysis and Design	Employability/Entrepreneurship
MBAP0014	Data Communication Networks*	Skill Development
MBAO0008	Software Management	Skill Development
MBAE0023	Finance in Retail Operations	Employability
MBAP0015	Fundamentals of Retail Management*	Employability
MBAE0024	Shoppers' Behaviour and Selling Skills	Employability
MBAE0025	Legal issues in Retail	Employability/skill development
MBAE0026	Retail Store Operation	Employability
MBAP0016	Store Design Layout and Visual Merchandising*	Employability/Entrepreneurship
MBAO0009	Retail Information Systems	Skill Development
MBAO0010	Retail Merchandising	Employability
MBAP0017	Retail Supply Chain Management and Vendor Development*	Employability
MBAE0027	Environmental Management for Rural Development	Employability
MBAP0018	Inclusive Growth for Sustainable Development*	Employability
MBAO0011	Non Government Organizations Management	Employability/Entrepreneurship
MBAE0028	Developmental Projects and Impact assessment	Employability
MBAO0005	Micro Finance*	Employability
MBAO0001	Rural Marketing Management	Employability
MBAE0029	Livelihood System and Promotion	Employability
MBAE0030	Participatory Research Methods	Skill Development
MBAP0020	Public Policy and Health*	Employability
MBAO0012	Management of Innovation and Research and Development.	Employability/skill development
MBAO0004	Mergers, Acquisition and Corporate Restructuring	Employability
MBAP0021	Technology Policy *	Employability
MBAO0013	Knowledge management Techniques for Technology Management	Employability/skill development
MBAP0022	Management of Intellectual Property Rights*	Skill Development
MBAE0033	Change Management	Employability
MBAP0023	Strategy Implementation and Control*	Employability
MBAE0034	Technology Forecasting	Employability/skill development
MBAE0035	Management of Technology Transfer and Adaption	Employability/skill development
MBAE0036	Advance Project Management	Employability
MBAP0024	Demand and Business Forecasting*	Employability
MBAO0014	Operations Strategy	Skill Development





MBAE0037	Advanced Inventory Control	Employability
MBAE0038	Manufacturing System	Employability
MBAO0015	Total Quality Management*	Employability/skill development
MBAE0039	Service Operations Management	Employability/skill development
MBAO0021	Total Productivity Management	Employability
MBAP0025	Purchase Management*	Employability
MBAP0026	Management of Commercial Banks and Retail Banking*	Employability
MBAE0040	Security Analysis and Portfolio Management	Employability/Entrepreneurship
MBAO0016	Investment Banking	Employability
MBAP0027	Financial Markets and Institutions*	Employability
MBAE0041	Risk Management in Banks and Derivatives	Employability
MBAE0042	Rural Banking and Micro Finance	Employability
MBAP0028	Principles and Practices of Life Insurance*	Employability
MBAE0043	Fundamentals of General Insurance	Employability
MBAO0017	International Banking	Employability/Entrepreneurship
MBAE0044	Business Modeling with Spreadsheets	Employability/skill development
MBAE0045	Data Environment and Management	Employability/skill development
MBAP0029	Business Intelligence*	Employability/skill development
MBAO0018	Data Mining	Employability/skill development
MBAP0020	Data Visualization*	Employability/skill development
MBAE0046	Big Data Analysis	Employability/skill development
MBAE0047	Predictive Modeling	Employability/skill development
MBAE0048	Marketing Analytics	Employability/skill development
MBAE0049	Financial Analytics	Employability
MBAE0050	Human resource Analytics	Employability
MBA6144	Programming for Analytics	Skill Development
MBAP0022	Logistics Management*	Employability
MBAO0019	Recent Trends in E-Commerce	Employability
MBAE0051	Store Keeping and Warehousing	Employability
MBAP0023	Purchasing and Inventory Management*	Employability
MBAE0052	Green Supply chain Management	Employability
MBAO0020	Strategic and Implementation Issues in SCM	Skill Development
MBAE0053	Performance Metrics and Modeling	Employability/skill development
MBAP0024	Enterprise Resource Planning*	Skill Development
MBAE0054	Supply chain Analytics	Employability/Entrepreneurship
MBA-LSCM		
MLSC0001	Business Policy and Environment	Employability/Entrepreneurship
MLSC0002	Accounting For Managers	Employability/Skill Development
MLSC0003	Managerial Economics	Employability/Skill Development
MLSC0004	Management Concepts and Applications	Skill Development
MLSC0005	Managerial Communication	Skill Development
MLSC0006	Workshop on basics of Supply Chain Management	Skill Development
MLSC0007	Computer Applications in Business Management	Skill Development





MLSC0008	Managerial Aptitude - I	Skill Development
MLSC0009	Legal Aspects of Business	Employability/Entrepreneurship
MLSC0010	Workshop on recent trends in Logistics and SCM	Skill Development
MLSC0011	Cost and Managerial Accounting	Skill Development
MLSC0012	Individual and Group Behavior in Organization	Skill Development
MLSC0013	Business Research Methods	Skill Development/Employability
MLSC0014	Statistical Analysis for Supply Chain Management	Employability
MLSC0015	Management Information Systems and Applications	Skill Development
MLSC0016	Managerial Aptitude - II	Skill Development
MLSC0017	Finance for Manager	Skill Development
MLSC0018	Management of Human Resource	Skill Development
MLSC0019	Core Concepts of SCM	Employability
MLSC0020	Optimization in Operations Research	Employability/Skill Development
MLSC0021	Fundamentals of Marketing Management	Employability
MLSC0022	Production and Operations Management	Employability/Skill Development
MLSC0023	Logistics in Business Efficiency	Employability
MLSC0024	Managerial Aptitude - III	Skill Development
MLSC0025	Ethics and Governance in Business#	Entrepreneurship
MLSC0026	Corporate Strategic Management#	Skill Development
MLSC0027	International Business#	Employability
MLSO0001	Recent Trends in SCM	Employability/Entrepreneurship
MLSO0002	Strategic and Operational issues in SCM	Employability/Skill Development
MLSO0003	Supply Chain Performance Metrics & Modeling	Employability/Skill Development
MLSO0004	Global Trade Operations & Forwarding	Employability
MLSO0005	Liner Shipping Business	Employability/Skill Development
MLSJ0001	Summer Internship Report#	Skill Development
MLSC0028	Managerial Aptitude - IV#	Skill Development
MBA- FMB		
MFMC0001	Business Environment & Management Practices	Employability/Entrepreneurship
MBAC0007	Financial Accounting	Employability
MFMC0003	Financial and Securities Markets	Employability
MFMC0004	Marketing of Securities and Banking Services	Employability
MBAC0011	Computer Applications in Management	Skill Development
MFMC0006	HR Practices in Banking and Financial Services	Entrepreneurship
MFMC0007	Managerial Aptitude - I	Skill Development
MBAC0014	Macro Economics	Employability
MBAC0015	Cost & Management Accounting	Employability/Skill Development
MFMC0010	Commercial Bank Management	Employability
MFMC0011	Research Methods and Data Analytics	Skill Development/Employability
MFMC0012	Business Analytics & Financial Modelling	Skill Development/Employability
MFMC0013	Legal & Regulatory Environment for Banking & Financial Services	Employability
MFMC0014	Managerial Aptitude - II	Skill Development
MFMC0014	Retail Banking	Employability





MBAC0023	Operations Research	Skill Development
MBAC0020	Financial Management	Employability
MFMC0017	Securities Operations & Risk Management	Employability
MFMC0018	Personal Financial Planning & Wealth Management	Employability/Entrepreneurship
MFMC0019	Investment and Portfolio Management	Employability/Entrepreneurship
MFMC0020	Managerial Aptitude - III	Skill Development
MBAE0010	Business Analysis and Valuation	Employability/Entrepreneurship
MFMC0022	Contemporary Banking: Merchant, Investment & International Banking	Employability
MFMC0023	Managerial Aptitude - IV	Skill Development
MFMJ0001	Summer Training Report	Skill Development
MBAC0032	Corporate Governance and Business Ethics	Entrepreneurship
MFMC0025	Treasury & Foreign Exchange Management	Employability
MFMC0026	Managerial Aptitude - V	Skill Development
MFMC0027	Strategic Financial Management	Employability/Skill Development
MBAE0049	Financial Analytics	Employability
MFMC0029	Managerial Aptitude - VI	Skill Development
MFMJ0002	Research Project Report	Skill Development
MFMP0001	Concepts of Life & General Insurance*	Employability/Entrepreneurship
MFME0001	Portfolio Management & Behavioural Finance	Employability/Entrepreneurship
MFMP0002	Securities Intermediaries Compliance & Depository*	Employability
MFME0002	Principles & Practices of Insurance	Employability/Entrepreneurship
MBAO0004	Mergers, Acquisition and Corporate Restructuring*	Employability
MBAE0011	Working Capital Management	Employability
MFME0004	Micro Finance & Financial Inclusion	Employability
MBAP0007	Management of Financial Services & Institutions*	Employability
MBAE0012	Financial Derivatives*	Employability
MBAE0013	Tax Planning	Employability/Entrepreneurship
MFME0006	Retirement Planning	Employability/Entrepreneurship
MFMP0006	Project Appraisal and Monitoring*	Employability
MFMP0007	Corporate Tax Planning*	Employability/Entrepreneurship
MFME0007	Indirect Taxes: Goods & Service Tax & Custom	Employability/Entrepreneurship
MFME0008	Credit Evaluation, Monitoring & Recovery Management	Employability
MFMP0008	Fixed Income Securities*	Employability
MFME0009	Commodity Derivatives	Employability
MBAE0014	International Financial Management*	Employability
MFMM0001	Start-up Management	Entrepreneurship

